

BUSINESS SOLUTIONS
offered by
LEXUS FINANCIAL SERVICES

EXCLUSIVE VEHICLE FINANCING FOR BUSINESS OWNERS





THE ATTENTION YOUR BUSINESS DESERVES.

YOUR TIME IS VALUABLE. WHICH MEANS YOU NEED TO BE SELECTIVE ABOUT THE BUSINESS PARTNERS YOU CHOOSE.

AN EXPERIENCE ONLY LEXUS CAN DELIVER.

AT YOUR LEXUS DEALERSHIP, WE UNDERSTAND. THAT IS WHY WE GO OUT OF OUR WAY TO CREATE AN EXCEPTIONAL EXPERIENCE FOR YOU. TRUST US TO HANDLE THE DETAILS, OFFER PREFERRED TERMS, AND DELIVER WORLD-CLASS SERVICE.

IN PARTNERSHIP WITH LEXUS FINANCIAL SERVICES (LFS), WE DELIVER A FINANCING EXPERIENCE FOR BUSINESS OWNERS THAT:

REDEFINES EXCEPTIONAL SERVICE

The personal touch from your Lexus dealer combined with LFS Business Solutions advisors who understand the attributes of your business.

VALUES YOUR TIME

A simple seamless purchase experience—from vehicle selection through streamlined financing—all handled at your dealership.¹

SUPPORTS YOUR BUSINESS

We can provide preferred terms and individualized planning advice to help enhance your vehicle financing strategy.¹

CUSTOMIZED SOLUTIONS

SPECIALIZED CUSTOMER SERVICE

Receive executive level support from dedicated LFS Business Solutions advisors who can customize services to help meet your business needs.

CONSOLIDATED BILLING STATEMENT

Consolidate multiple billing statements into one monthly statement with summary details on individual accounts. Remit just one payment to cover all accounts.

VEHICLE CREDIT LINE²

Open a pre-qualified Vehicle Credit Line good for up to 12 months. Plan ahead and streamline the process of acquiring future Lexus vehicles.

MASTER AGREEMENT^{1,3}

Use one agreement to finance multiple vehicles through participating Lexus dealers and LFS, and easily add vehicles going forward.



LFS LEASE AND FINANCE OPTIONS¹ FOR LEXUS VEHICLES

YOUR UNIQUE BUSINESS NEEDS CAN HELP DETERMINE YOUR BEST LEASE OR FINANCE OPTION

If you plan to replace your Lexus vehicle(s) every three to five years, and drive fewer than 15,000 miles per year.

CLOSED END LEASE PLAN⁴

Experience the luxury of your Lexus while potentially minimizing what you would pay for the cost of ownership.

- Standard closed end lease with flexible terms up to 60 months.⁵
- At lease termination, return the vehicle, or purchase it at the residual value.
- You are responsible for any excess mileage and wear and use charges. Early termination charges will apply.⁶

If you anticipate high mileage and usage. Also an excellent option if you prefer to customize your vehicles.

OPEN END LEASE PLAN⁴

Retain purchasing flexibility with your Lexus vehicle(s) with no excess mileage or usage fees at the end of your lease .

- Commercial open end lease with a Terminal Rental Adjustment Clause (TRAC).
- Flexible terms up to 60 months.
- Vehicles can be customized with specialty equipment and paint.
- Any excess mileage and wear and use charges are handled up front. Early termination charges will apply.⁶
- At lease end, purchase the vehicle at the previously agreed upon TRAC value, or instruct LFS to sell the vehicle. (You are responsible for the difference between the net sale amount and the TRAC value.)

If you expect to use your Lexus vehicle(s) for the long term and/or plan to operate them in a way that would exceed limits under a lease.

RETAIL FINANCE PLAN

Immediately begin enjoying the benefits of full ownership.

- Flexible APRs and terms.
- Seasonal payment plan (not available in all states).
- No mileage and wear and use restrictions.
- Balloon financing available in limited states.

LFS VEHICLE AND PAYMENT PROTECTION PRODUCTS

CONSIDER ADDITIONAL COVERAGE FOR YOURSELF AND FOR YOUR BUSINESS

Prepaid Maintenance Program⁵

A convenient way to help ensure your Lexus vehicle(s) runs at peak performance and to help control your monthly business expenses.

Guaranteed Auto Protection⁵

Help protect your business from unexpected costs if your vehicle is declared a total loss due to theft, accident, fire or flood.

Vehicle Service Agreement^{5,7}

LFS Vehicle Service Agreements can mitigate the cost of unexpected covered repairs beyond your vehicle's basic warranty period.

TO GET STARTED >

Your Lexus dealer will request a completed credit application and other documentation for verification and financial review purposes for both the business and owners/guarantors, as applicable. Some applications may require further consideration and additional information may be requested.



¹ Vehicle eligibility requirements apply. Subject to credit approval through a participating Lexus dealer and Lexus Financial Services. Not all applicants will qualify. Programs not available in all states.

² Vehicle Credit Lines subject to additional terms and conditions.

³ The Master Agreement option may not be available at all Lexus dealerships. Additional vehicles can be added to an existing Master Agreement through the originating dealership only.

⁴ Usage exclusions: Vehicles used for rental, livery or "for hire" (e.g., taxi cabs), emergency, or law enforcement are not eligible to lease under the Lexus Financial Services Business Solutions Program.

⁵ Terms, conditions and restrictions apply. See agreements for complete details.

⁶ Charges may be substantial if you terminate your lease early.

⁷ Certain commercial usages excluded.

For more information about how Lexus Financial Services can help your business, please contact your Lexus dealership, or visit Lexus Financial Services online at www.lexusfinancial.com

Lexus Financial Services is a trade name of Toyota Motor Credit Corporation and a service mark used by Toyota Motor Insurance Services, Inc.

