

LEASE PROGRAMS

presented by LEXUS FINANCIAL SERVICES





LEASE PROGRAMS¹

In addition to our standard lease program, we offer the following special lease programs:¹

Low Mileage Lease Program²

- Help lower your monthly payments with one of our low mileage lease options
 - Up to 5,000 miles per year
 - Up to 7,500 miles per year
 - Up to 10,000 miles per year
 - Up to 12,000 miles per year
- Available on 24 to 60 month terms

1Pay Lease Program

- Prepay all monthly payments at lease signing to help lower your total payment
- Enjoy the benefits of leasing without monthly payments

Multiple Security Deposit Program³

- Help reduce your monthly payments by providing additional security deposits at lease signing (maximum 9 security deposits allowed)

College Graduate Reward and Finance Programs⁴

- Qualifying recent graduates receive a reward on select new Lexus models, and can benefit from competitive terms and a waived security deposit when leasing a new Lexus or L/Certified vehicle

Military Reward Program⁵

- Eligible U.S. military personnel receive a reward when leasing a new Lexus or L/Certified vehicle

L/Certified by Lexus

- Select a standard lease term from 24 to 60 months, depending on the model year and/or mileage of your L/Certified vehicle

Business Solutions⁶

- Choose from several vehicle financing programs designed specifically for business owners

HOW LFS LEASING WORKS

At the Beginning of Your Lease

- Select your Lexus vehicle
- Choose a standard lease term from 24 to 60 months
- Determine your anticipated annual mileage
 - Drive up to 15,000 miles per year on a standard lease
 - Drive up to 5,000, 7,500, 10,000 or 12,000 miles per year on a Low Mileage Lease
 - Purchase additional miles up front (standard lease only)

Lease payments may vary depending upon vehicle model, credit qualifications, and other lease charges. Amount may be due upon lease signing.¹

At the End of Your Lease

- Select a lease-end option
 - Lease a new Lexus
 - Purchase your current vehicle
 - Turn in your vehicle

When you return your vehicle, charges may be due if your vehicle exceeds normal wear and use or mileage allowance. A disposition fee may also be charged at lease end.

Returning Customers

In appreciation of customers who return to lease or finance their next eligible vehicle with LFS, the disposition fee may be waived on your existing LFS lease.⁹

BENEFITS OF LEASING

- Flexibility to change or upgrade vehicles more often
- Option to buy or return your vehicle at end of lease⁷
- No need to sell your vehicle or negotiate trade-in value at lease end
- Lower monthly payments
 - Monthly lease payment will typically be lower than if you finance your vehicle
- Tax benefits may apply for your business vehicle(s)⁸
- Special rewards for returning customers



TOOLS AND RESOURCES

Visit lexusfinancial.com for more resources and lease information:

- Dealer Locator
- Online Credit Application

Contact your local Lexus dealership to learn more about leasing and LFS programs customized for you.

LEXUS PROTECTION PRODUCTS*

Be sure to ask your Lexus dealer about the full line of Lexus protection products available at the time you lease your vehicle:

- Vehicle Service Agreements
- Prepaid Maintenance Plans
- Tire & Wheel Protection With Key Replacement
- Excess Wear & Use Protection



FINANCIAL SERVICES

lexusfinancial.com

***PURCHASE OF A LEASE PLAN OR LEXUS PROTECTION PRODUCT IS OPTIONAL, CANCELABLE (SUBJECT TO SPECIFIC AGREEMENT TERMS) AND NOT REQUIRED TO OBTAIN CREDIT.**

- ¹This brochure references options for closed-end leases only. Programs may not be available in all states and may not be compatible with each other. Certain restrictions may apply and not all customers will qualify. See your participating Lexus dealer for additional information.
- ²If you drive more than the mileage allowance in your lease agreement, excess mileage fees will apply.
- ³The balance of any additional security deposits are refunded to you (less all remaining amounts due and owing under the lease may include without limitation costs such as excess wear and use, excess mileage or disposition fee) at the end of the lease term. Not available in New York state.
- ⁴Reward offered by Toyota Motor Sales, U.S.A., Inc. Reward will be applied on lease contracts and must be applied toward the Amount Due at Lease Signing or toward the Capitalized Cost Reduction. One reward per lease transaction. You cannot combine Military reward with College Graduate reward. Certificates are nontransferable.
- ⁵Reward offered by Toyota Motor Sales, U.S.A., Inc. Reward will be applied on lease contracts, first toward the Amounts Due at Lease Signing or delivery, with any remainder to the Capitalized Cost Reduction. One reward per lease transaction. Certificates are nontransferable.
- ⁶A business must be a legal entity (e.g. corporation, general partnership, limited partnership, LLC or be a sole proprietorship).
- ⁷You can return your vehicle at any time. However, early termination charges may apply, which can be substantial.
- ⁸Consult your tax advisor.
- ⁹Offer for qualifying customers in good standing with LFS who purchase/lease a New or L/Certified Lexus vehicle or a new or certified used Toyota within 30 days before or after the current LFS vehicle lease terminates. Fee waiver available under other circumstances. See participating Lexus dealer for program details.

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